

# Salutations' Effect on Tipping Percentage

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**Statement of task:**

The purpose of this investigation is to determine whether there is a relationship between average tip percentage and presence of a salutation on the bill. The data will be collected from the Texas Roadhouse in Winchester, VA and will be from individual servers' nightly checkouts. Seeing as I am going to be a server in a few months, I want to know if it is worth my time to write salutations on every one of my checks.

In order to randomize my data, but still have it be accurate, I created a standard by which I will have all servers meet. The servers will have to have been employed for a year or more and have a manager's recommendation. They will be tracked for a period of four weeks and I will record the final data at checkouts. I will collect at least 40 pieces of data for each server, totaling in over 120 pieces of data at the end of the four week period. They will be instructed on which days whether to write a salutation or not. The individual data pieces will consist of whether they had a salutation, the total bill, amount tipped, and the percentage of the tip. All information is available on checks and turned in at checkouts.

With the data collected there is going to be a range of mathematical processes used to present it. Starting with finding percentages of tips, most of the other comparative data will be based on it, because it can easily be compared. Then, I will use the averages of the data for different servers to plug into a comparative bar graph, for visual representation of data and easier interpretation. Then I will find the Standard Deviation of the averages to see how far apart the data is and see if there are any outliers which affect my results. Lastly, the  $X^2$  Test of Independence will determine, statistically, if two independent occurrences are dependent. My null hypothesis is that tip percentages are independent of salutations. The  $X^2$  Test of Independence will be done by hand and on calculator to assure accurate results.

↑  
Notation

I hypothesize that there will be a dependency in higher tips based on the presence of a salutation and what the difference is. I hope to share my findings with other servers and when I am old enough to serve I hope to apply this data to my everyday working life. The outcomes of this data could improve upon many people's income and therefore can have positive, lasting ramifications.

**Data Collection:**

Maddie			NO			Amiee			NO		
YES	Check total	Tip	Check total	Tip	YES	CheckTotal	Tip	Check Total	Tip		
11/29/13	\$ 130.30	\$ 20.00	12/14/13	\$ 84.09	\$ 16.00	11/29/13	\$ 45.33	\$ 20.00	12/5/13	\$ 39.56	\$ 7.00
	\$ 102.12	\$ 10.00		\$ 55.56	\$ 10.44		\$ 87.42	\$ 5.48		\$ 121.13	\$ 20.00
	\$ 37.76	\$ 5.24		\$ 23.57	\$ 5.00		\$ 3.27	\$ 5.00		\$ 94.25	\$ 20.00
	\$ 42.15	\$ 8.00		\$ 54.07	\$ 10.00		\$ 10.32	\$ 8.00		\$ 43.68	\$ 9.00
				\$ 70.17	\$ 9.00		\$ 90.84	\$ 10.00		\$ 42.32	\$ 8.00
12/01/13	\$ 100.26	\$ 25.00		\$ 32.50	\$ 6.00		\$ 71.60	\$ 14.00			
	\$ 12.32	\$ 5.00		\$ 46.96	\$ 10.00		\$ 52.61	\$ 10.39	12/7/13	\$ 39.41	\$ 6.00
	\$ 15.28	\$ 5.00		\$ 68.64	\$ 6.00		\$ 38.86	\$ 7.00		\$ 89.38	\$ 8.00
	\$ 27.17	\$ 5.00					\$ 55.47	\$ 10.00		\$ 50.88	\$ 4.12
	\$ 27.18	\$ 5.00	12/15/13	\$ 74.11	\$ 10.00					\$ 44.86	\$ 10.00
	\$ 37.22	\$ 6.00		\$ 29.26	\$ 4.00	12/1/13	\$ 56.16	\$ 10.00		\$ 134.91	\$ 30.00
	\$ 45.09	\$ 10.91		\$ 33.39	\$ 6.00		\$ 64.45	\$ 13.00		\$ 35.25	\$ 5.75
				\$ 45.41	\$ -		\$ 70.05	\$ 20.00			
	\$ 29.15	\$ 10.00		\$ 50.09	\$ 10.00		\$ 48.68	\$ 10.00	12/16/13	\$ 38.75	\$ 7.74
12/03/13	\$ 50.07	\$ 10.00					\$ 78.99	\$ 16.00		\$ 43.68	\$ 15.00
	\$ 40.81	\$ 7.00	12/16/13	\$ 45.65	\$ 10.00		\$ 69.50	\$ 10.50		\$ 84.66	\$ 15.00
	\$ 33.85	\$ 8.15		\$ 61.78	\$ 8.22		\$ 77.41	\$ 12.00		\$ 61.73	\$ 10.00
				\$ 68.61	\$ 12.00		\$ 56.86	\$ 9.14		\$ 30.56	\$ 6.00
	\$ 130.03	\$ 20.00		\$ 54.18	\$ 20.00		\$ 56.16	\$ 10.00		\$ 10.96	\$ 2.00
	\$ 22.16	\$ 6.00		\$ 36.02	\$ 5.00					\$ 19.75	\$ 10.00
12/05/13	\$ 30.02	\$ 6.00				12/2/13	\$ 26.17	\$ 5.20		\$ 84.65	\$ 10.00
	\$ 16.61	\$ 3.61	12/19/13	\$ 45.73	\$ 7.00		\$ 43.76	\$ 10.00		\$ 10.37	\$ 2.00
	\$ 15.56	\$ 2.50		\$ 31.74	\$ 6.00		\$ 86.33	\$ 30.00		\$ 12.88	\$ 3.00
	\$ 16.39	\$ 3.61		\$ 29.20	\$ 5.00		\$ 15.06	\$ 5.00			
	\$ 11.47	\$ 4.00		\$ 29.21	\$ 5.00		\$ 27.63	\$ 6.00			
	\$ 27.62	\$ 6.00		\$ 62.96	\$ 10.00						
	\$ 20.76	\$ 5.00									
	\$ 32.30	\$ 4.00									
	\$ 38.85	\$ 7.00									

Brittany			NO		
YES	Check Total	Tip	Check Total	Tip	
11/29/14	\$ 17.47	\$ 3.00	12/5/13	\$ 19.97	\$ 5.00
	\$ 43.30	\$ 7.00		\$ 18.33	\$ 5.00
	\$ 11.07	\$ 10.00		\$ 13.42	\$ 4.00
	\$ 80.14	\$ 15.00		\$ 26.31	\$ 7.00
	\$ 26.49	\$ 3.51		\$ 90.95	\$ 20.00
	\$ 50.80	\$ 7.20		\$ 48.77	\$ 7.00
	\$ 27.31	\$ 6.00			
	\$ 26.48	\$ 4.00	12/7/13	\$ 73.92	\$ 8.00
	\$ 32.77	\$ 7.00		\$ 38.89	\$ 4.00
	\$ 26.11	\$ 10.00		\$ 35.42	\$ 8.00
	\$ 46.74	\$ 8.00		\$ 51.71	\$ 11.00
				\$ 63.69	\$ 8.00
12/1/13	\$ 63.74	\$ 8.00		\$ 31.21	\$ 6.00
	\$ 125.72	\$ 20.00		\$ 56.27	\$ 10.00
	\$ 66.93	\$ 20.00		\$ 58.73	\$ 10.00
	\$ 42.33	\$ 8.00		\$ 27.39	\$ 5.00
	\$ 33.38	\$ 6.00		\$ 56.40	\$ 10.00
	\$ 28.45	\$ 5.00		\$ 18.85	\$ 4.00
	\$ 21.84	\$ 7.00		\$ 18.02	\$ 6.98
	\$ 71.17	\$ 11.00		\$ 26.53	\$ -
	\$ 50.41	\$ 14.59		\$ 30.09	\$ 5.00
				\$ 56.41	\$ 11.00
12/2/13	\$ 48.67	\$ 8.33			
	\$ 34.68	\$ 5.32		\$ 34.98	\$ 3.00
	\$ 69.44	\$ 20.00		\$ 34.68	\$ 7.60
	\$ 51.13	\$ 5.00		\$ 17.63	\$ 5.00

B3

The data previously listed shows the dates on which certain checks were obtained with the tip, if there was one. These values were collected at Texas Roadhouse in Winchester, VA between November 29 and December 19 in 2013, a four week period. All three servers had been employed for over a year, were recommended by managers, and they all also averaged 30-40 hours a week.

**Calculations:**

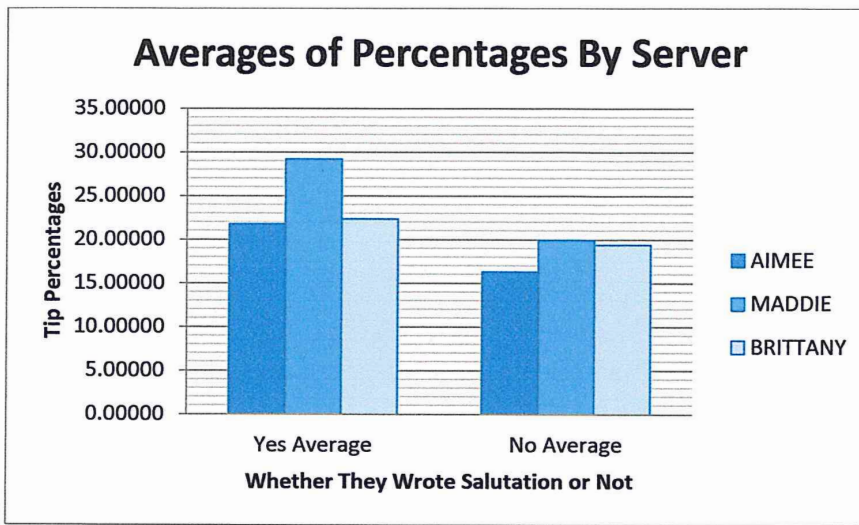
The first calculation I did was the percentage of each tip on each check. From those percentages I calculated a sum and then divided by the number of checks collected. This gave me an individual mean average. I kept five decimal places for improved accuracy.

Amice							
YES	Check Total	Tip	Tip Percentage	NO	Check Total	Tip	Tip Percentage
11/29/13	\$ 130.30	\$ 20.00	15.34919	12/14/13	\$ 84.09	\$ 16.00	19.02723
	\$ 102.12	\$ 10.00	9.79240		\$ 55.56	\$ 10.44	18.79050
	\$ 37.76	\$ 5.24	13.87712		\$ 23.57	\$ 5.00	21.21341
	\$ 42.15	\$ 8.00	18.97983		\$ 54.07	\$ 10.00	18.49454
					\$ 70.17	\$ 9.00	12.82599
12/1/13	\$ 100.26	\$ 25.00	24.93517		\$ 32.50	\$ 6.00	18.46154
	\$ 12.32	\$ 5.00	40.58442		\$ 46.96	\$ 10.00	21.29472
	\$ 15.28	\$ 5.00	32.72251		\$ 68.64	\$ 6.00	8.74126
	\$ 27.17	\$ 5.00	18.40265				
	\$ 27.18	\$ 5.00	18.39588	12/15/13	\$ 74.11	\$ 10.00	13.49346
	\$ 37.22	\$ 6.00	16.12037		\$ 29.26	\$ 4.00	13.67054
	\$ 45.09	\$ 10.91	24.19605		\$ 33.39	\$ 6.00	17.96945
					\$ 45.41	\$ -	0.00000
	\$ 29.15	\$ 10.00	34.30532		\$ 50.09	\$ 10.00	19.96406
12/3/13	\$ 50.07	\$ 10.00	19.97204				
	\$ 40.81	\$ 7.00	17.15266	12/16/13	\$ 45.65	\$ 10.00	21.90581
	\$ 33.85	\$ 8.15	24.07681		\$ 61.78	\$ 8.22	13.30528
					\$ 68.61	\$ 12.00	17.49016
	\$ 130.03	\$ 20.00	15.38107		\$ 54.18	\$ 20.00	36.91399
	\$ 22.16	\$ 6.00	27.07581		\$ 36.02	\$ 5.00	13.88118
12/5/13	\$ 30.02	\$ 6.00	19.98668				
	\$ 16.61	\$ 3.61	21.73390	12/19/13	\$ 45.73	\$ 7.00	15.30724
	\$ 15.56	\$ 2.50	16.06684		\$ 31.74	\$ 6.00	18.90359
	\$ 16.39	\$ 3.61	22.02563		\$ 29.20	\$ 5.00	17.12329
	\$ 11.47	\$ 4.00	34.87358		\$ 29.21	\$ 5.00	17.11743
	\$ 27.62	\$ 6.00	21.72339		\$ 62.96	\$ 10.00	15.88310
	\$ 20.76	\$ 5.00	24.08478				
	\$ 32.30	\$ 4.00	12.38390				
	\$ 38.85	\$ 7.00	18.01802		<b>Sum Total</b>		<b>391.77776</b>
	\$ 19.66	\$ 5.00	25.43235		<b>Number</b>		<b>24</b>
					<b>Mean Tip % Average</b>		<b>16.32407</b>
		<b>Sum Total</b>	<b>587.64835</b>				
		<b>Number</b>	<b>27</b>				
		<b>Mean Tip % Average</b>	<b>21.76475365</b>				

↑  
First simple process

Maddie							
YES	Check Total	Tip	Tip Percentage	NO	Check Total	Tip	Tip Percentage
11/29/2013	\$ 45.33	\$ 20.00	44.12089	12/5/2013	\$ 39.56	\$ 7.00	17.69464
	\$ 87.42	\$ 5.48	6.26859		\$ 121.13	\$ 20.00	16.51119
	\$ 3.27	\$ 5.00	152.90520		\$ 94.25	\$ 20.00	21.22016
	\$ 10.32	\$ 8.00	77.51938		\$ 43.68	\$ 9.00	20.60440
	\$ 90.84	\$ 10.00	11.00837		\$ 42.32	\$ 8.00	18.90359
	\$ 71.60	\$ 14.00	19.55307				
	\$ 52.61	\$ 10.39	19.74910	12/7/2013	\$ 39.41	\$ 6.00	15.22456
	\$ 38.86	\$ 7.00	18.01338		\$ 89.38	\$ 8.00	8.95055
	\$ 55.47	\$ 10.00	18.02776		\$ 50.88	\$ 4.12	8.09748
					\$ 44.86	\$ 10.00	22.29157
12/1/2013	\$ 56.16	\$ 10.00	17.80627		\$ 134.91	\$ 30.00	22.23705
	\$ 64.45	\$ 13.00	20.17067		\$ 35.25	\$ 5.75	16.31206
	\$ 70.05	\$ 20.00	28.55103				
	\$ 48.68	\$ 10.00	20.54232	12/16/2013	\$ 38.75	\$ 7.74	19.97419
	\$ 78.99	\$ 16.00	20.25573		\$ 43.68	\$ 15.00	34.34066
	\$ 69.50	\$ 10.50	15.10791		\$ 84.66	\$ 15.00	17.71793
	\$ 77.41	\$ 12.00	15.50187		\$ 61.73	\$ 10.00	16.19958
	\$ 56.86	\$ 9.14	16.07457		\$ 30.56	\$ 6.00	19.63351
	\$ 56.16	\$ 10.00	17.80627		\$ 10.96	\$ 2.00	18.24818
					\$ 19.75	\$ 10.00	50.63291
12/2/2013	\$ 26.17	\$ 5.20	19.87008		\$ 84.65	\$ 10.00	11.81335
	\$ 43.76	\$ 10.00	22.85192		\$ 10.37	\$ 2.00	19.28640
	\$ 86.33	\$ 30.00	34.75038		\$ 12.88	\$ 3.00	23.29193
	\$ 15.06	\$ 5.00	33.20053				
	\$ 27.63	\$ 6.00	21.71553				
						<b>Sum Total</b>	<b>419.18588</b>
						<b>Number</b>	<b>21</b>
		<b>Sum Total</b>	<b>671.3708198</b>			<b>Mean Tip % Average</b>	<b>19.96123</b>
		<b>Number</b>	<b>23</b>				
		<b>Mean Tip % Average</b>	<b>29.19004</b>				
Brittany							
YES	Check Total	Tip	Tip Percentage	NO	Check Total	Tip	Tip Percentage
11/29/14	\$ 17.47	\$ 3.00	17.17230	12/5/13	\$ 19.97	\$ 5.00	25.03756
	\$ 43.30	\$ 7.00	16.16628		\$ 18.33	\$ 5.00	27.27769
	\$ 11.07	\$ 10.00	90.33424		\$ 13.42	\$ 4.00	29.80626
	\$ 80.14	\$ 15.00	18.71724		\$ 26.31	\$ 7.00	26.60585
	\$ 26.49	\$ 3.51	13.25028		\$ 90.95	\$ 20.00	21.99010
	\$ 50.80	\$ 7.20	14.17323		\$ 48.77	\$ 7.00	14.35309
	\$ 27.31	\$ 6.00	21.96997				
	\$ 26.48	\$ 4.00	15.10574	12/7/13	\$ 73.92	\$ 8.00	10.82251
	\$ 32.77	\$ 7.00	21.36100		\$ 38.89	\$ 4.00	10.28542
	\$ 26.11	\$ 10.00	38.29950		\$ 35.42	\$ 8.00	22.58611
	\$ 46.74	\$ 8.00	17.11596		\$ 51.71	\$ 11.00	21.27248
					\$ 63.69	\$ 8.00	12.56084
12/1/13	\$ 63.74	\$ 8.00	12.55099		\$ 31.21	\$ 6.00	19.22461
	\$ 125.72	\$ 20.00	15.90837		\$ 56.27	\$ 10.00	17.77146
	\$ 66.93	\$ 20.00	29.88197		\$ 58.73	\$ 10.00	17.02707
	\$ 42.33	\$ 8.00	18.89913		\$ 27.39	\$ 5.00	18.25484
	\$ 33.38	\$ 6.00	17.97484		\$ 56.40	\$ 10.00	17.73050
	\$ 28.45	\$ 5.00	17.57469		\$ 18.85	\$ 4.00	21.22016
	\$ 21.84	\$ 7.00	32.05128		\$ 18.02	\$ 6.98	38.73474
	\$ 71.17	\$ 11.00	15.45595		\$ 26.53	\$ -	0.00000
	\$ 50.41	\$ 14.59	28.94267		\$ 30.09	\$ 5.00	16.61682
					\$ 56.41	\$ 11.00	19.50009
12/2/13	\$ 48.67	\$ 8.33	17.11527				
	\$ 34.68	\$ 5.32	15.34025	12/9/13	\$ 34.98	\$ 3.00	8.57633
	\$ 69.44	\$ 20.00	28.80184		\$ 34.68	\$ 7.60	21.91465
	\$ 51.13	\$ 5.00	9.77899		\$ 17.63	\$ 5.00	28.36075
	\$ 62.83	\$ 9.17	14.59494		\$ 40.51	\$ 7.00	17.27968

I graphed the averages of each server's tip percentages for a visual comparison of the differences.



The “Yes Average” had more of a spread between them, but all of them were higher than the “No Average”. On average, writing Salutations on the checks during this four-week span, with these three servers, proved to have an improvement in the overall tipping percentage. The numerical differences are listed below:

Server	Yes Average	No Average	Difference
AIMEE	21.76475	<b>16.32407</b>	5.44068
MADDIE	29.19004	<b>19.96123</b>	9.22880
BRITTANY	22.34148	<b>19.39238</b>	2.94909
Average	24.43209	<b>18.55923</b>	5.87286

Next I used the formula for standard deviation to with intent to eliminate data points that didn't fit within two standard deviations of the data and then reevaluate the averages. This also was a good comparison across the data to see how large the data spread was. The formula I used for standard deviation was:

$$s_x = \sqrt{\frac{\sum (x - \bar{x})^2}{n}}$$

In each of these spread sheets, there are five columns. The first two are the bill and it's respective tip. The next is the percentage that the tip is, with a total and average at the bottom. Then there is the difference between the percentage and the average. Then the last column is the absolute value of the difference squared. The sum of the squared values is then divided by the total number of values, which was then squared rooted, resulting in the standard deviation.

YES					NO				
11/29/13					12/14/13				
Check Total	Tip	Tip %	$(x-x^-)$	$(x-x^-)^2$	Check Total	Tip	Tip %	$(x-x^-)$	$(x-x^-)^2$
\$ 130.30	\$ 20.00	15.34919	-6.41556	41.15940	\$ 84.09	\$ 16.00	19.02723	2.70316	7.30707
\$ 102.12	\$ 10.00	9.79240	-11.97235	143.33723	\$ 55.56	\$ 10.44	18.79050	2.46642	6.08325
\$ 37.76	\$ 5.24	13.87712	-7.88764	62.21479	\$ 23.57	\$ 5.00	21.21341	4.88933	23.90558
\$ 42.15	\$ 8.00	18.97983	-2.78492	7.75578	\$ 54.07	\$ 10.00	18.49454	2.17047	4.71094
12/1/13					12/15/13				
\$ 100.26	\$ 25.00	24.93517	3.17041	10.05153	\$ 70.17	\$ 9.00	12.82599	-3.49808	12.23656
\$ 12.32	\$ 5.00	40.58442	18.81966	354.17968	\$ 32.50	\$ 6.00	18.46154	2.13747	4.56876
\$ 15.28	\$ 5.00	32.72251	10.95776	120.07249	\$ 46.96	\$ 10.00	21.29472	4.97065	24.70732
\$ 27.17	\$ 5.00	18.40265	-3.36210	11.30374	\$ 68.64	\$ 6.00	8.74126	-7.58281	57.49908
\$ 27.18	\$ 5.00	18.39588	-3.36887	11.34931	12/16/13				
\$ 37.22	\$ 6.00	16.12037	-5.64439	31.85912	\$ 74.11	\$ 10.00	13.49346	-2.83062	8.01240
\$ 45.09	\$ 10.91	24.19605	2.43130	5.91121	\$ 29.26	\$ 4.00	13.67054	-2.65353	7.04124
12/3/13					\$ 33.39	\$ 6.00	17.96945	1.64538	2.70727
\$ 29.15	\$ 10.00	34.30532	12.54056	157.26574	\$ 45.41	\$ -	0.00000	-16.32407	266.47537
\$ 50.07	\$ 10.00	19.97204	-1.79271	3.21383	\$ 50.09	\$ 10.00	19.96406	3.63999	13.24954
\$ 40.81	\$ 7.00	17.15266	-4.61209	21.27142	12/16/13				
\$ 33.85	\$ 8.15	24.07681	2.31206	5.34560	\$ 45.65	\$ 10.00	21.90581	5.58173	31.15573
12/5/13					\$ 61.78	\$ 8.22	13.30528	-3.01880	9.11313
\$ 130.03	\$ 20.00	15.38107	-6.38369	40.75147	\$ 68.61	\$ 12.00	17.49016	1.16609	1.35976
\$ 22.16	\$ 6.00	27.07581	5.31106	28.20734	\$ 54.18	\$ 20.00	36.91399	20.58992	423.94469
\$ 30.02	\$ 6.00	19.98668	-1.77808	3.16156	\$ 36.02	\$ 5.00	13.88118	-2.44290	5.96774
\$ 16.61	\$ 3.61	21.73390	-0.03086	0.00095	12/19/13				
\$ 15.56	\$ 2.50	16.06684	-5.69792	32.46624	\$ 45.73	\$ 7.00	15.30724	-1.01684	1.03395
\$ 16.39	\$ 3.61	22.02563	0.26087	0.06805	\$ 31.74	\$ 6.00	18.90359	2.57952	6.65392
\$ 11.47	\$ 4.00	34.87358	13.10883	171.84141	\$ 29.20	\$ 5.00	17.12329	0.79921	0.63874
\$ 27.62	\$ 6.00	21.72339	-0.04136	0.00171	\$ 29.21	\$ 5.00	17.11743	0.79335	0.62941
\$ 20.76	\$ 5.00	24.08478	2.32002	5.38251	\$ 62.96	\$ 10.00	15.88310	-0.44097	0.19446
\$ 32.30	\$ 4.00	12.38390	-9.38085	88.00040	Sum Total				
\$ 38.85	\$ 7.00	18.01802	-3.74674	14.03803			391.77776	Sum	910.04542
\$ 19.66	\$ 5.00	25.43235	3.66760	13.45126	Number		24	Number	24
					Mean Tip % Average		16.32407	Average	37.91856
								Deviation	6.15780
Sum Total					587.64835		Sum		1383.66181
Number					27		Number		27
Mean Tip % Average					21.76475		Average		51.24673
							Deviation		7.15868

↑  
Third simple process



YES					NO				
11/29/13					12/7/13				
Check Total	Tip	Tip %	$(x-x^-)$	$(x-x^-)^2$	Check Total	Tip	Tip %	$(x-x^-)$	$(x-x^-)^2$
\$ 45.33	\$ 20.00	44.12089	14.93086	222.93045	\$ 39.56	\$ 7.00	17.69464	-2.26659	5.137
\$ 87.42	\$ 5.48	6.26859	-22.92145	525.39274	\$ 121.13	\$ 20.00	16.51119	-3.45005	11.902
\$ 3.27	\$ 5.00	152.90520	123.71516	15305.44159	\$ 94.25	\$ 20.00	21.22016	1.25893	1.584
\$ 10.32	\$ 8.00	77.51938	48.32934	2335.72551	\$ 43.68	\$ 9.00	20.60440	0.64316	0.413
\$ 90.84	\$ 10.00	11.00837	-18.18167	330.57310	\$ 42.32	\$ 8.00	18.90359	-1.05764	1.118
\$ 71.60	\$ 14.00	19.55307	-9.63696	92.87106					
\$ 52.61	\$ 10.39	19.74910	-9.44094	89.13132	\$ 39.41	\$ 6.00	15.22456	-4.73667	22.436
\$ 38.86	\$ 7.00	18.01338	-11.17665	124.91760	\$ 89.38	\$ 8.00	8.95055	-11.01068	121.235
\$ 55.47	\$ 10.00	18.02776	-11.16227	124.59634	\$ 50.88	\$ 4.12	8.09748	-11.86375	140.748
12/1/13			-29.19004		\$ 44.86	\$ 10.00	22.29157	2.33034	5.430
\$ 56.16	\$ 10.00	17.80627	-11.38377	129.59017	\$ 134.91	\$ 30.00	22.23705	2.27581	5.179
\$ 64.45	\$ 13.00	20.17067	-9.01936	81.34887	\$ 35.25	\$ 5.75	16.31206	-3.64918	13.316
\$ 70.05	\$ 20.00	28.55103	-0.63900	0.40832				-19.96123	
\$ 48.68	\$ 10.00	20.54232	-8.64772	74.78303	\$ 38.75	\$ 7.74	19.97419	0.01296	0.000
\$ 78.99	\$ 16.00	20.25573	-8.93431	79.82184	\$ 43.68	\$ 15.00	34.34066	14.37943	206.767
\$ 69.50	\$ 10.50	15.10791	-14.08212	198.30616	\$ 84.66	\$ 15.00	17.71793	-2.24330	5.032
\$ 77.41	\$ 12.00	15.50187	-13.68816	187.36579	\$ 61.73	\$ 10.00	16.19958	-3.76165	14.150
\$ 56.86	\$ 9.14	16.07457	-13.11547	172.01546	\$ 30.56	\$ 6.00	19.63351	-0.32772	0.107
\$ 56.16	\$ 10.00	17.80627	-11.38377	129.59017	\$ 10.96	\$ 2.00	18.24818	-1.71306	2.934
12/2/13			-29.19004		\$ 19.75	\$ 10.00	50.63291	30.67168	940.751
\$ 26.17	\$ 5.20	19.87008	-9.31996	86.86157	\$ 84.65	\$ 10.00	11.81335	-8.14788	66.388
\$ 43.76	\$ 10.00	22.85192	-6.33812	40.17172	\$ 10.37	\$ 2.00	19.28640	-0.67483	0.455
\$ 86.33	\$ 30.00	34.75038	5.56034	30.91739	\$ 12.88	\$ 3.00	23.29193	3.33069	11.093
\$ 15.06	\$ 5.00	33.20053	4.01050	16.08407					
\$ 27.63	\$ 6.00	21.71553	-7.47451	55.86829					
					<b>Sum Total</b>		<b>419.18588</b>	<b>Sum</b>	<b>1576.184</b>
					<b>Number</b>		<b>21</b>	<b>Number</b>	
<b>Sum Total</b>		<b>671.37082</b>	<b>Sum</b>	<b>20434.71256</b>	<b>Mean Tip % Average</b>		<b>19.9612324</b>	<b>Average</b>	<b>75.056</b>
<b>Number</b>		<b>23</b>	<b>Number</b>	<b>23</b>			<b>Standard Deviation</b>		<b>8.663</b>
<b>Mean Tip % Average</b>		<b>29.19004</b>	<b>Average</b>	<b>888.46576</b>					
		<b>Standard Deviation</b>		<b>29.80714</b>					

11/29/14					12/5/13					
Check Total	Tip	Tip %	$(x-x^-)$	$(x-x^-)^2$	Check Total	Tip	Tip %	$(x-x^-)$	$(x-x^-)^2$	
\$ 17.47	\$ 3.00	17.17230	-7.82770	61.27296	\$ 19.97	\$ 5.00	25.03756	0.03756	0.00141	
\$ 43.30	\$ 7.00	16.16628	-8.83372	78.03458	\$ 18.33	\$ 5.00	27.27769	2.27769	5.18786	
\$ 11.07	\$ 10.00	90.33424	65.33424	4268.56248	\$ 13.42	\$ 4.00	29.80626	4.80626	23.10013	
\$ 80.14	\$ 15.00	18.71724	-6.28276	39.47301	\$ 26.31	\$ 7.00	26.60585	1.60585	2.57876	
\$ 26.49	\$ 3.51	13.25028	-11.74972	138.05585	\$ 90.95	\$ 20.00	21.99010	-3.00990	9.05947	
\$ 50.80	\$ 7.20	14.17323	-10.82677	117.21898	\$ 48.77	\$ 7.00	14.35309	-10.64691	113.35678	
\$ 27.31	\$ 6.00	21.96997	-3.03003	9.18106	12/7/13					
\$ 26.48	\$ 4.00	15.10574	-9.89426	97.89638	\$ 73.92	\$ 8.00	10.82251	-14.17749	201.00120	
\$ 32.77	\$ 7.00	21.36100	-3.63900	13.24231	\$ 38.89	\$ 4.00	10.28542	-14.71458	216.51885	
\$ 26.11	\$ 10.00	38.29950	13.29950	176.87676	\$ 35.42	\$ 8.00	22.58611	-2.41389	5.82687	
\$ 46.74	\$ 8.00	17.11596	-7.88404	62.15808	\$ 51.71	\$ 11.00	21.27248	-3.72752	13.89440	
12/1/13					\$ 63.69	\$ 8.00	12.56084	-12.43916	154.73266	
\$ 63.74	\$ 8.00	12.55099	-12.44901	154.97789	\$ 31.21	\$ 6.00	19.22461	-5.77539	33.35516	
\$ 125.72	\$ 20.00	15.90837	-9.09163	82.65778	\$ 56.27	\$ 10.00	17.77146	-7.22854	52.25180	
\$ 66.93	\$ 20.00	29.88197	4.88197	23.83359	\$ 58.73	\$ 10.00	17.02707	-7.97293	63.56756	
\$ 42.33	\$ 8.00	18.89913	-6.10087	37.22066	\$ 27.39	\$ 5.00	18.25484	-6.74516	45.49722	
\$ 33.38	\$ 6.00	17.97484	-7.02516	49.35294	\$ 56.40	\$ 10.00	17.73050	-7.26950	52.84568	
\$ 28.45	\$ 5.00	17.57469	-7.42531	55.13519	\$ 18.85	\$ 4.00	21.22016	-3.77984	14.28720	
\$ 21.84	\$ 7.00	32.05128	7.05128	49.72058	\$ 18.02	\$ 6.98	38.73474	13.73474	188.64306	
\$ 71.17	\$ 11.00	15.45595	-9.54405	91.08888	\$ 26.53	\$ -	0.00000	-25.00000	625.00000	
\$ 50.41	\$ 14.59	28.94267	3.94267	15.54465	\$ 30.09	\$ 5.00	16.61682	-8.38318	70.27777	
12/2/13					\$ 56.41	\$ 11.00	19.50009	-5.49991	30.24903	
\$ 48.67	\$ 8.33	17.11527	-7.88473	62.16903	12/9/13					
\$ 34.68	\$ 5.32	15.34025	-9.65975	93.31070	\$ 34.98	\$ 3.00	8.57633	-16.42367	269.73696	
\$ 69.44	\$ 20.00	28.80184	3.80184	14.45401	\$ 34.68	\$ 7.60	21.91465	-3.08535	9.51940	
\$ 51.13	\$ 5.00	9.77899	-15.22101	231.67900	\$ 17.63	\$ 5.00	28.36075	3.36075	11.29463	
\$ 62.83	\$ 9.17	14.59494	-10.40506	108.26530	\$ 40.51	\$ 7.00	17.27968	-7.72032	59.60328	
<b>Sum Total</b>		<b>558.53692</b>	<b>Sum</b>	<b>6131.38265</b>	<b>Sum Total</b>		<b>484.80960</b>	<b>Sum</b>	<b>2271.38713</b>	
<b>Number</b>		<b>25</b>	<b>Number</b>		<b>Number</b>		<b>25</b>	<b>Number</b>		<b>25</b>
<b>Mean Tip % Average</b>		<b>22.34148</b>	<b>Average</b>		<b>Mean Tip % Average</b>		<b>19.39238</b>	<b>Average</b>		<b>90.85549</b>
		<b>Standard Deviation</b>		<b>15.66063</b>			<b>Standard Deviation</b>		<b>9.53181</b>	

Below is a chart that has the averages and standard deviations for each data set. Then the Z score was calculated

using the formula:

$$z = \frac{x - \bar{x}}{s}$$

Where  $x$  is an individual data value,  $\bar{x}$  is the mean of  $x$ , and  $s$  is the standard deviation of  $x$ .

Solving for  $Z=-2$  and  $Z=+2$ , I was able to calculate the highest and lowest numbers within 2 standard deviations of the average, then if the numbers were above or below the Z score numbers, then they wouldn't turn green.

	<i>Aimee</i>		<i>Maddie</i>		<i>Brittany</i>	
Avg	21.76475	<b>16.32407</b>	29.19004	<b>19.96123</b>	22.34148	<b>19.39238</b>
Stdv	7.15868	<b>6.15780</b>	29.80714	<b>8.66351</b>	15.43333	<b>7.70780</b>
Z=-2	7.44739	4.00846	-30.42425	2.63421	-8.52518	3.97679
Z=+2	36.08212	28.63968	88.80432	37.28825	53.20813	34.80798
	9.79240	<b>0.00000</b>	6.26859	<b>8.09748</b>	9.77899	<b>0.00000</b>
	12.38390	<b>8.74126</b>	11.00837	<b>8.95055</b>	12.55099	<b>8.57633</b>
	13.87712	<b>12.82599</b>	15.10791	<b>11.81335</b>	13.25028	<b>10.28542</b>
	15.34919	<b>13.30528</b>	15.50187	<b>15.22456</b>	14.17323	<b>10.82251</b>
	15.38107	<b>13.49346</b>	16.07457	<b>16.19958</b>	14.59494	<b>12.56084</b>
	16.06684	<b>13.67054</b>	17.80627	<b>16.31206</b>	15.10574	<b>14.35309</b>
	16.12037	<b>13.88118</b>	17.80627	<b>16.51119</b>	15.34025	<b>16.61682</b>
	17.15266	<b>15.30724</b>	18.01338	<b>17.69464</b>	15.45595	<b>17.02707</b>
	18.01802	<b>15.88310</b>	18.02776	<b>17.71793</b>	15.90837	<b>17.27968</b>
	18.39588	<b>17.11743</b>	19.55307	<b>18.24818</b>	16.16628	<b>17.73050</b>
	18.40265	<b>17.12329</b>	19.74910	<b>18.90359</b>	17.11527	<b>17.77146</b>
	18.97983	<b>17.49016</b>	19.87008	<b>19.28640</b>	17.11596	<b>18.25484</b>
	19.97204	<b>17.96945</b>	20.17067	<b>19.63351</b>	17.17230	<b>19.22461</b>
	19.98668	<b>18.46154</b>	20.25573	<b>19.97419</b>	17.57469	<b>19.50009</b>
	21.72339	<b>18.49454</b>	20.54232	<b>20.60440</b>	17.97484	<b>21.22016</b>
	21.73390	<b>18.79050</b>	21.71553	<b>21.22016</b>	18.71724	<b>21.27248</b>
	22.02563	<b>18.90359</b>	22.85192	<b>22.23705</b>	18.89913	<b>21.91465</b>
	24.07681	<b>19.02723</b>	28.55103	<b>22.29157</b>	21.36100	<b>21.99010</b>
	24.08478	<b>19.96406</b>	33.20053	<b>23.29193</b>	21.96997	<b>22.58611</b>
	24.19605	<b>21.21341</b>	34.75038	<b>34.34066</b>	28.80184	<b>25.03756</b>
	24.93517	<b>21.29472</b>	44.12089	<b>50.63291</b>	28.94267	<b>26.60585</b>
	25.43235	<b>21.90581</b>	77.51938		29.88197	<b>27.27769</b>
	27.07581	<b>36.91399</b>			32.05128	<b>28.36075</b>
	32.72251				38.29950	<b>29.80626</b>
	34.30532				90.33424	<b>38.73474</b>
	34.87358					
	40.58442					

The points that aren't green should be rejected to prove for more accurate data in the averages.

Next I used the  $\chi^2$  Test of Independence, to determine if there is statistical significance between writing salutations and higher tipping percentages.

First thing I did was create an Observed frequency chart based on percentages grouped by a range of 5%.

<b>Observed Values</b>		
<i>Percentages</i>	<i>yes</i>	<i>no</i>
0>5	0	2
5>10	3	6
10>15	8	9
15>20	30	28
20>25	16	12
25>30	7	6
30>35	7	1
35>40	1	2
40>45	2	0
45>50	0	1
50+	3	0

However, according to  $\chi^2$  Test of Independence, all frequencies must equal at least 5. So I regrouped my data.

<b>Observed Values</b>		
<i>Percentages</i>	<i>yes</i>	<i>no</i>
0>15	11	17
15>20	30	28
20>25	16	12
25>30	7	6
30>35	7	1
35-50+	6	3

I then utilized the  $\chi^2$  Test of Independence

$$\chi^2_{calc} = \sum \frac{(f_o - f_e)^2}{f_e}$$

Observed Values			Expected Values			X <sup>2</sup> Test of Independence								
Percentages	yes	no		yes	no	Yfo	Yfe	y(fo-fe) <sup>2</sup> /fe	Nfo	Nfe	N(fo-fe) <sup>2</sup> /fe	X <sup>2</sup> Calc		
0>15	11	17	28	0>15	14.97222	13.02778	0>5	0	14.97222	14.97222	2	13.02778	9.33481	
15>20	30	28	58	15>20	31.01389	26.98611	15>20	30	31.01389	0.03315	28	26.98611	0.03809	
20>25	16	12	28	20>25	14.97222	13.02778	20>25	16	14.97222	0.07055	12	13.02778	0.08108	
25>30	7	6	13	25>30	5.95139	6.04861	25>30	7	6.95139	0.00034	6	6.04861	0.00039	
30>35	7	1	8	30>35	4.27778	3.72222	30>35	7	4.27778	1.73232	1	3.72222	1.99088	
35-50+	6	3	9	35>40	4.81250	4.18750	35>40	1	4.81250	3.02029	2	4.18750	1.14272	
	77	67	144							19.82888			12.58798	32.41686

The final  $\chi^2$  calculation is 32.41686 which I then calculated the degrees freedom, and with the assistance of a

$\chi^2$  Critical chart and received the values below.

← A1 Notation

Degrees Freedom	X <sup>2</sup> Critical Value Versus X <sup>2</sup> Calculated Value
(2-1)(11-1)=1X10=10	Calculated Value 32.417
	Critical Value (@.5%) 25.188 reject H <sub>0</sub>

The Null hypothesis is: H<sub>0</sub> = Tipping Percentages are independent of the presence of salutations.

**Interpretation:**

Overall there appeared to be a difference in tipping percentages at the time, with these servers, and at this restaurant. Likewise, statistically, writing salutations on checks is dependent of getting a higher tip percentage, to .5% significance. So it did support my theory that there is an increase in tip percentage when salutations are present on the check.

**Validity:**

The validity was strongly questioned throughout this project, because it is impossible to get consistent tippers over time. I combatted it as much as could, with multiple servers, days and a large amount of data collected. However, I found that there were points that were above and below two standard deviation s. If I had removed them from my data, then it might have made my project more accurate, but I completed all of frequency data before standard deviation.

E0

**Conclusion:**

As a result of my investigation, I decided that I will be writing thank you on my checks. In my project, the difference between the averages was 5.87286%, and ended up being statistically significant to .5%, which is very significant. Based on these findings I can prove that there is a positive effect when writing on checks. Maddie experienced much higher tips when writing salutations as opposed to Amiee and Brittany, which I thought was interesting because she does not typically write on her checks. However, neither does Brittany and Amiee was the only one who usually writes on the checks and yet she landed in the middle. Throughout the collection of data I spoke with various servers and guests. They had suggested that while not every guest may have noted the extra effort, the ones that did may have offset the averages.